

9:11 AM
November 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through October 2022

	Jan - Oct 22	Jan - Oct 21
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (\$19,054.00)	18,793.25	
4102 · Q2 Assessment (\$18,095)	17,752.91	19,883.50
4103 · Q3 Assessment (\$17,134.25)	17,134.25	19,611.75
4104 · Q4 Assessment (\$16,826.25)	15,088.50	
Total 4100 · Pro Rated Assessment	68,768.91	39,495.25
4300 · Foreign Travel Fees (Rule 369)	1,026.00	
4400 · Hardware Sales	795.50	307.50
4500 · Interest Inc	22.24	25.38
4600 · Other		
4601 · Branch closing	6,864.58	1,678.16
4603 · Deposit Error	1.00	
Total 4600 · Other	6,865.58	1,678.16
4700 · Miscellaneous	39.25	5.50
Total 4000 · Revenue	77,517.48	41,511.79
Total Income	77,517.48	41,511.79
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase	5,136.44	

9:11 AM
November 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through October 2022

	Jan - Oct 22	Jan - Oct 21
5104 · Postage for Sales Deliveries	30.70	
Total 5000 · Cost of Goods Sold	5,167.14	
Total COGS	5,167.14	
Gross Profit	72,350.34	41,511.79
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel	603.75	
6013 · Secretary - Travel		38.00
6018 · State Advisor-Travel		
6018a · State Parliamentarian - Travel	138.60	
Total 6018 · State Advisor-Travel	138.60	
Total 6010 · Officer Expenses	742.35	38.00
6020 · State Office Expenses		
6021 · Bank Fees	3.00	3.00
6022 · Supplies	894.31	834.96
6023 · Printing and Copies	13.05	283.96
6024 · Postage	586.44	366.10
6026 · Mileage	48.60	
6028 · Software	1,576.94	1,640.56
6030 · California Taxes - SI-100's	55.00	1,340.00
6030 a · Attorney General - RCT Filings	6,575.00	25.00

9:11 AM
November 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through October 2022

	Jan - Oct 22	Jan - Oct 21
6032 · SIR External Promotional		
6032 c. · Banners		355.02
Total 6032 · SIR External Promotional		355.02
Total 6020 · State Office Expenses	9,752.34	4,848.60
Total 6000 · State Administration	10,494.69	4,886.60
6100 · Insurance		
6110 · Commercial Package	30,752.00	30,435.82
6111 · Directors and Officers	1,602.00	1,578.00
6112 · Foreign Travel Liability	2,505.00	
6113 · Umbrella	10,823.00	10,469.17
Total 6100 · Insurance	45,682.00	42,482.99
6200 · State Committees		
6300 · Growth & Membership Committee		
6305 · Zoomer Awards		300.00
Total 6300 · Growth & Membership Committee		300.00
6360 · Public Image	11,050.00	5,250.00
Total 6200 · State Committees	11,050.00	5,550.00
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental		
Total 6410 · BS-AG-RD Meeting		
Total 6400 · State Meetings		

9:11 AM
November 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through October 2022

	Jan - Oct 22	Jan - Oct 21
6500 · Region & Branch Meetings		
6502 · Lodging & Meals	257.14	59.00
6503 · Mileage & Tolls	829.32	146.00
6505 · Postage and Supplies	339.04	112.13
6506 · Miscellaneous	100.00	
6510 · Branch Officer Training		
6511 · Facilities	200.00	
6512 · Lodging and Meals	180.31	
6513 · Mileage and Tolls	89.95	
6515 · Supplies	178.61	
Total 6510 · Branch Officer Training	648.87	
Total 6500 · Region & Branch Meetings	2,174.37	317.13
66010 · Bank Service Charges	12.00	
Total Expense	69,413.06	53,236.72
Net Ordinary Income	2,937.28	(11,724.93)
Net Income	2,937.28	(11,724.93)

9:11 AM
 November 1, 2022
 Cash Basis

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2022
 January through October 2022

	Jan - Oct 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$19,054.00)	18,793.25	17,500.00	1,293.25
4102 · Q2 Assessment (\$18,095)	17,752.91	17,325.00	427.91
4103 · Q3 Assessment (\$17,134.25)	17,134.25	17,152.00	(17.75)
4104 · Q4 Assessment (\$16,826.25)	15,088.50	16,980.00	(1,891.50)
Total 4100 · Pro Rated Assessment	68,768.91	68,957.00	(188.09)
4300 · Foreign Travel Fees (Rule 369)	1,026.00		
4400 · Hardware Sales	795.50	250.00	545.50
4500 · Interest Inc	22.24	25.00	(2.76)
4600 · Other			
4601 · Branch closing	6,864.58	420.00	6,444.58
4603 · Deposit Error	1.00		
Total 4600 · Other	6,865.58	420.00	6,445.58
4700 · Miscellaneous	39.25		
Total 4000 · Revenue	77,517.48	69,652.00	7,865.48
Total Income	77,517.48	69,652.00	7,865.48
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	5,136.44		

9:11 AM
 November 1, 2022
 Cash Basis

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2022
 January through October 2022

	Jan - Oct 22	Budget	\$ Over Budget
5104 · Postage for Sales Deliveries	30.70		
5000 · Cost of Goods Sold - Other		250.00	(250.00)
Total 5000 · Cost of Goods Sold	5,167.14	250.00	4,917.14
Total COGS	5,167.14	250.00	4,917.14
Gross Profit	72,350.34	69,402.00	2,948.34
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel	603.75	580.00	23.75
6012 · Vice President - Travel		580.00	(580.00)
6013 · Secretary - Travel		375.00	(375.00)
6015 · Treasurer - Travel		375.00	(375.00)
6016 · Assistant Treasurer - Travel		230.00	(230.00)
6017 · Chief Admin Officer - Travel		350.00	(350.00)
6018 · State Advisor-Travel			
6018a · State Parliamentarian - Travel	138.60		
6018 · State Advisor-Travel - Other		350.00	(350.00)
Total 6018 · State Advisor-Travel	138.60	350.00	(211.40)
Total 6010 · Officer Expenses	742.35	2,840.00	(2,097.65)
6020 · State Office Expenses			
6021 · Bank Fees	3.00	20.00	(17.00)
6022 · Supplies	894.31	670.00	224.31
6023 · Printing and Copies	13.05	330.00	(316.95)
6024 · Postage	586.44	330.00	256.44
6026 · Mileage	48.60	170.00	(121.40)
6027 · Web site/Server		1,130.00	(1,130.00)
6028 · Software	1,576.94	1,670.00	(93.06)

9:11 AM
November 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
January through October 2022

	Jan - Oct 22	Budget	\$ Over Budget
6030 · California Taxes - SI-100's	55.00	1,170.00	(1,115.00)
6030 a · Attorney General - RCT Filings	6,575.00	6,500.00	75.00
Total 6020 · State Office Expenses	9,752.34	11,990.00	(2,237.66)
Total 6000 · State Administration	10,494.69	14,830.00	(4,335.31)
6100 · Insurance			
6110 · Commercial Package	30,752.00		
6111 · Directors and Officers	1,602.00		
6112 · Foreign Travel Liability	2,505.00		
6113 · Umbrella	10,823.00		
6100 · Insurance - Other		45,800.00	(45,800.00)
Total 6100 · Insurance	45,682.00	45,800.00	(118.00)
6200 · State Committees			
6220 · Infosys Committee		80.00	(80.00)
6290 · Policy and Procedure Committee		210.00	(210.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc		420.00	(420.00)
Total 6300 · Growth & Membership Commit...		420.00	(420.00)
6309 · Insurance Committee		80.00	(80.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		80.00	(80.00)
6352 · Mileage and Tolls		80.00	(80.00)
Total 6350 · State Sports Activities		160.00	(160.00)

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2022
 January through October 2022

	Jan - Oct 22	Budget	\$ Over Budget
6360 · Public Image	11,050.00	8,000.00	3,050.00
Total 6200 · State Committees	11,050.00	8,950.00	2,100.00
6400 · State Meetings			
6410 · BS-AG-RD Meeting		830.00	(830.00)
6420 · State Board Meeting		1,250.00	(1,250.00)
6430 · Annual General Meeting			
6435 · Branch Awards		830.00	(830.00)
Total 6430 · Annual General Meeting		830.00	(830.00)
Total 6400 · State Meetings		2,910.00	(2,910.00)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	257.14		
6503 · Mileage & Tolls	829.32		
6505 · Postage and Supplies	339.04		
6506 · Miscellaneous	100.00		
6510 · Branch Officer Training			
6511 · Facilities	200.00		
6512 · Lodging and Meals	180.31		
6513 · Mileage and Tolls	89.95		
6515 · Supplies	178.61		
Total 6510 · Branch Officer Training	648.87		
6500 · Region & Branch Meetings - Other		3,150.00	(3,150.00)
Total 6500 · Region & Branch Meetings	2,174.37	3,150.00	(975.63)

9:11 AM
November 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
January through October 2022

	Jan - Oct 22	Budget	\$ Over Budget
66010 · Bank Service Charges	12.00		
Total Expense	69,413.06	75,640.00	(6,226.94)
Net Ordinary Income	2,937.28	(6,238.00)	9,175.28
Net Income	2,937.28	(6,238.00)	9,175.28

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through October 2022

	Region 1			
	Jan - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	160.19			
6503 · Mileage & Tolls	145.27			
6505 · Postage and Supplies	136.48			
6506 · Miscellaneous	100.00			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies	51.07			
Total 6510 · Branch Officer Training	51.07			
6500 · Region & Branch Meetings - Ot...		630.00	(630.00)	
Total 6500 · Region & Branch Meetings	593.01	630.00	(36.99)	94.1%
Total Expense	593.01	630.00	(36.99)	94.1%
Net Ordinary Income	(593.01)	(630.00)	36.99	94.1%
Net Income	(593.01)	(630.00)	36.99	94.1%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through October 2022

	Region 2			
	Jan - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	69.95			
6503 · Mileage & Tolls	503.30			
6505 · Postage and Supplies	30.39			
6506 · Miscellaneous				
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals	180.31			
6513 · Mileage and Tolls	89.95			
6515 · Supplies	20.63			
Total 6510 · Branch Officer Training	290.89			
6500 · Region & Branch Meetings - Ot...		630.00	(630.00)	
Total 6500 · Region & Branch Meetings	894.53	630.00	264.53	142.0%
Total Expense	894.53	630.00	264.53	142.0%
Net Ordinary Income	(894.53)	(630.00)	(264.53)	142.0%
Net Income	(894.53)	(630.00)	(264.53)	142.0%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through October 2022

	Region 3			
	Jan - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	78.75			
6505 · Postage and Supplies	82.05			
6506 · Miscellaneous				
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies	106.91			
Total 6510 · Branch Officer Training	106.91			
6500 · Region & Branch Meetings - Ot...		630.00	(630.00)	
Total 6500 · Region & Branch Meetings	267.71	630.00	(362.29)	42.5%
Total Expense	267.71	630.00	(362.29)	42.5%
Net Ordinary Income	(267.71)	(630.00)	362.29	42.5%
Net Income	(267.71)	(630.00)	362.29	42.5%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
January through October 2022

	Region 4			
	Jan - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00			
6503 · Mileage & Tolls	65.60			
6505 · Postage and Supplies	80.12			
6506 · Miscellaneous				
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		630.00	(630.00)	
Total 6500 · Region & Branch Meetings	172.72	630.00	(457.28)	27.4%
Total Expense	172.72	630.00	(457.28)	27.4%
Net Ordinary Income	(172.72)	(630.00)	457.28	27.4%
Net Income	(172.72)	(630.00)	457.28	27.4%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through October 2022

	Region 5			
	Jan - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	36.40			
6505 · Postage and Supplies	10.00			
6506 · Miscellaneous				
6510 · Branch Officer Training				
6511 · Facilities	200.00			
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies				
Total 6510 · Branch Officer Training	200.00			
6500 · Region & Branch Meetings - Ot...		630.00	(630.00)	
Total 6500 · Region & Branch Meetings	246.40	630.00	(383.60)	39.1%
Total Expense	246.40	630.00	(383.60)	39.1%
Net Ordinary Income	(246.40)	(630.00)	383.60	39.1%
Net Income	(246.40)	(630.00)	383.60	39.1%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
January through October 2022

	TOTAL			
	Jan - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	257.14		257.14	100.0%
6503 · Mileage & Tolls	829.32		829.32	100.0%
6505 · Postage and Supplies	339.04		339.04	100.0%
6506 · Miscellaneous	100.00		100.00	100.0%
6510 · Branch Officer Training				
6511 · Facilities	200.00		200.00	100.0%
6512 · Lodging and Meals	180.31		180.31	100.0%
6513 · Mileage and Tolls	89.95		89.95	100.0%
6515 · Supplies	178.61		178.61	100.0%
Total 6510 · Branch Officer Training	648.87		648.87	100.0%
6500 · Region & Branch Meetings - Ot...		3,150.00	(3,150.00)	
Total 6500 · Region & Branch Meetings	2,174.37	3,150.00	(975.63)	69.0%
Total Expense	2,174.37	3,150.00	(975.63)	69.0%
Net Ordinary Income	(2,174.37)	(3,150.00)	975.63	69.0%
Net Income	(2,174.37)	(3,150.00)	975.63	69.0%

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2022
As of October 31, 2022

	<u>Oct 31, 22</u>	<u>Oct 31, 21</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	19,445.03	26,892.58	(7,447.55)	(27.7)%
1130 · CitiBank IMMA	40,435.70	40,419.61	16.09	
1140 · Citibank Insurance Reserve	20,533.21	20,525.04	8.17	
Total Checking/Savings	<u>80,413.94</u>	<u>87,837.23</u>	<u>(7,423.29)</u>	<u>(8.5)%</u>
Accounts Receivable				
1200 · Accounts Receivable	(1,088.70)	(726.50)	(362.20)	(49.9)%
Total Accounts Receivable	<u>(1,088.70)</u>	<u>(726.50)</u>	<u>(362.20)</u>	<u>(49.9)%</u>
Other Current Assets				
1499 · Undeposited Funds	1,135.00		1,135.00	100.0%
Total Other Current Assets	<u>1,135.00</u>		<u>1,135.00</u>	<u>100.0%</u>
Total Current Assets	<u>80,460.24</u>	<u>87,110.73</u>	<u>(6,650.49)</u>	<u>(7.6)%</u>
TOTAL ASSETS	<u>80,460.24</u>	<u>87,110.73</u>	<u>(6,650.49)</u>	<u>(7.6)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	7,147.88	28,460.58	(21,312.70)	(74.9)%
Net Income	2,937.28	(11,724.93)	14,662.21	125.1%
Total Equity	<u>80,460.24</u>	<u>87,110.73</u>	<u>(6,650.49)</u>	<u>(7.6)%</u>
TOTAL LIABILITIES & EQUITY	<u>80,460.24</u>	<u>87,110.73</u>	<u>(6,650.49)</u>	<u>(7.6)%</u>

9:10 AM
November 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through October 2022

	<u>Jan - Oct 22</u>	<u>Jan - Oct 21</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	77,517.48	41,511.79	36,005.69	86.7%
Total Income	77,517.48	41,511.79	36,005.69	86.7%
Cost of Goods Sold				
5000 · Cost of Goods Sold	5,167.14		5,167.14	100.0%
Total COGS	5,167.14		5,167.14	100.0%
Gross Profit	72,350.34	41,511.79	30,838.55	74.3%
Expense				
6000 · State Administration	10,494.69	4,886.60	5,608.09	114.8%
6100 · Insurance	45,682.00	42,482.99	3,199.01	7.5%
6200 · State Committees	11,050.00	5,550.00	5,500.00	99.1%
6400 · State Meetings				
6500 · Region & Branch Meetings	2,174.37	317.13	1,857.24	585.6%
66010 · Bank Service Charges	12.00		12.00	100.0%
Total Expense	69,413.06	53,236.72	16,176.34	30.4%
Net Ordinary Income	2,937.28	(11,724.93)	14,662.21	125.1%
Net Income	<u>2,937.28</u>	<u>(11,724.93)</u>	<u>14,662.21</u>	<u>125.1%</u>