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December 31, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through December 2022

	Jan - Dec 22	Jan - Dec 21
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (\$19,054.00)	18,923.25	
4102 · Q2 Assessment (\$18,095)	17,752.91	19,883.50
4103 · Q3 Assessment (\$17,134.25)	17,134.25	19,611.75
4104 · Q4 Assessment (\$16,826.25)	16,826.25	
Total 4100 · Pro Rated Assessment	70,636.66	39,495.25
4300 · Foreign Travel Fees (Rule 369)	1,026.00	
4400 · Hardware Sales	1,153.00	442.00
4500 · Interest Inc	32.42	27.40
4600 · Other		
4601 · Branch closing	6,420.20	2,244.37
4603 · Deposit Error	1.00	
Total 4600 · Other	6,421.20	2,244.37
4700 · Miscellaneous	42.25	5.50
Total 4000 · Revenue	79,311.53	42,214.52
Total Income	79,311.53	42,214.52
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase	5,136.44	

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5104 · Postage for Sales Deliveries	86.96	
Total 5000 · Cost of Goods Sold	5,223.40	
Total COGS	5,223.40	
Gross Profit	74,088.13	42,214.52
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel	603.75	
6013 · Secretary - Travel		38.00
6018 · State Advisor-Travel		
6018a · State Parliamentarian - Travel	138.60	
Total 6018 · State Advisor-Travel	138.60	
Total 6010 · Officer Expenses	742.35	38.00
6020 · State Office Expenses		
6021 · Bank Fees	3.00	3.00
6022 · Supplies	926.57	834.96
6023 · Printing and Copies	13.05	283.96
6024 · Postage	642.50	454.44
6026 · Mileage	48.60	
6027 · Web site/Server		1,340.03
6028 · Software	2,478.94	2,025.56
6029 · State Taxes		25.00
6030 · California Taxes - SI-100's	1,055.00	1,560.00
6030 a · Attorney General - RCT Filings	6,575.00	25.00

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January through December 2022

	<u>Jan - Dec 22</u>	<u>Jan - Dec 21</u>
6032 · SIR External Promotional		
6032 c. · Banners		355.02
Total 6032 · SIR External Promotional		<u>355.02</u>
Total 6020 · State Office Expenses	11,742.66	6,906.97
Total 6000 · State Administration	12,485.01	6,944.97
6100 · Insurance		
6110 · Commercial Package	36,918.00	36,523.82
6111 · Directors and Officers	1,602.00	1,578.00
6112 · Foreign Travel Liability	2,505.00	
6113 · Umbrella	13,006.66	12,572.50
Total 6100 · Insurance	54,031.66	50,674.32
6200 · State Committees		
6300 · Growth & Membership Committee		
6305 · Zoomer Awards		300.00
Total 6300 · Growth & Membership Committee		300.00
6360 · Public Image	13,775.00	5,250.00
Total 6200 · State Committees	13,775.00	5,550.00
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental		
Total 6410 · BS-AG-RD Meeting		
Total 6400 · State Meetings		

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Income & Expenditures Prev Year Comparison Detail
January through December 2022

	Jan - Dec 22	Jan - Dec 21
6500 · Region & Branch Meetings		
6502 · Lodging & Meals	257.14	59.00
6503 · Mileage & Tolls	1,178.06	186.80
6505 · Postage and Supplies	424.49	112.13
6506 · Miscellaneous	364.00	
6510 · Branch Officer Training		
6511 · Facilities	200.00	
6512 · Lodging and Meals	180.31	
6513 · Mileage and Tolls	89.95	
6515 · Supplies	178.61	
Total 6510 · Branch Officer Training	648.87	
Total 6500 · Region & Branch Meetings	2,872.56	357.93
66010 · Bank Service Charges	12.00	
Total Expense	83,176.23	63,527.22
Net Ordinary Income	(9,088.10)	(21,312.70)
Net Income	(9,088.10)	(21,312.70)

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2022
 January through December 2022

	Jan - Dec 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$19,054.00)	18,923.25	17,500.00	1,423.25
4102 · Q2 Assessment (\$18,095)	17,752.91	17,325.00	427.91
4103 · Q3 Assessment (\$17,134.25)	17,134.25	17,152.00	(17.75)
4104 · Q4 Assessment (\$16,826.25)	16,826.25	16,980.00	(153.75)
Total 4100 · Pro Rated Assessment	70,636.66	68,957.00	1,679.66
4300 · Foreign Travel Fees (Rule 369)	1,026.00		
4400 · Hardware Sales	1,153.00	300.00	853.00
4500 · Interest Inc	32.42	30.00	2.42
4600 · Other			
4601 · Branch closing	6,420.20	500.00	5,920.20
4603 · Deposit Error	1.00		
Total 4600 · Other	6,421.20	500.00	5,921.20
4700 · Miscellaneous	42.25		
Total 4000 · Revenue	79,311.53	69,787.00	9,524.53
Total Income	79,311.53	69,787.00	9,524.53
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	5,136.44		

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
 January through December 2022

	Jan - Dec 22	Budget	\$ Over Budget
5104 · Postage for Sales Deliveries	86.96		
5000 · Cost of Goods Sold - Other		300.00	(300.00)
Total 5000 · Cost of Goods Sold	5,223.40	300.00	4,923.40
Total COGS	5,223.40	300.00	4,923.40
Gross Profit	74,088.13	69,487.00	4,601.13
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel	603.75	700.00	(96.25)
6012 · Vice President - Travel		700.00	(700.00)
6013 · Secretary - Travel		450.00	(450.00)
6015 · Treasurer - Travel		450.00	(450.00)
6016 · Assistant Treasurer - Travel		275.00	(275.00)
6017 · Chief Admin Officer - Travel		425.00	(425.00)
6018 · State Advisor-Travel			
6018a · State Parliamentarian - Travel	138.60		
6018 · State Advisor-Travel - Other		425.00	(425.00)
Total 6018 · State Advisor-Travel	138.60	425.00	(286.40)
Total 6010 · Officer Expenses	742.35	3,425.00	(2,682.65)
6020 · State Office Expenses			
6021 · Bank Fees	3.00	20.00	(17.00)
6022 · Supplies	926.57	800.00	126.57
6023 · Printing and Copies	13.05	400.00	(386.95)
6024 · Postage	642.50	400.00	242.50
6026 · Mileage	48.60	200.00	(151.40)
6027 · Web site/Server		1,350.00	(1,350.00)
6028 · Software	2,478.94	2,000.00	478.94

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
 January through December 2022

	Jan - Dec 22	Budget	\$ Over Budget
6030 · California Taxes - SI-100's	1,055.00	1,400.00	(345.00)
6030 a · Attorney General - RCT Filings	6,575.00	6,500.00	75.00
Total 6020 · State Office Expenses	11,742.66	13,070.00	(1,327.34)
Total 6000 · State Administration	12,485.01	16,495.00	(4,009.99)
6100 · Insurance			
6110 · Commercial Package	36,918.00		
6111 · Directors and Officers	1,602.00		
6112 · Foreign Travel Liability	2,505.00		
6113 · Umbrella	13,006.66		
6100 · Insurance - Other		55,000.00	(55,000.00)
Total 6100 · Insurance	54,031.66	55,000.00	(968.34)
6200 · State Committees			
6220 · Infosys Committee		100.00	(100.00)
6290 · Policy and Procedure Committee		250.00	(250.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc		500.00	(500.00)
Total 6300 · Growth & Membership Commit...		500.00	(500.00)
6309 · Insurance Committee		100.00	(100.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		100.00	(100.00)
6352 · Mileage and Tolls		100.00	(100.00)
Total 6350 · State Sports Activities		200.00	(200.00)

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2022
 January through December 2022

	Jan - Dec 22	Budget	\$ Over Budget
6360 · Public Image	13,775.00	9,500.00	4,275.00
Total 6200 · State Committees	13,775.00	10,650.00	3,125.00
6400 · State Meetings			
6410 · BS-AG-RD Meeting		1,000.00	(1,000.00)
6420 · State Board Meeting		1,500.00	(1,500.00)
6430 · Annual General Meeting			
6435 · Branch Awards		1,000.00	(1,000.00)
Total 6430 · Annual General Meeting		1,000.00	(1,000.00)
Total 6400 · State Meetings		3,500.00	(3,500.00)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	257.14		
6503 · Mileage & Tolls	1,178.06		
6505 · Postage and Supplies	424.49		
6506 · Miscellaneous	364.00		
6510 · Branch Officer Training			
6511 · Facilities	200.00		
6512 · Lodging and Meals	180.31		
6513 · Mileage and Tolls	89.95		
6515 · Supplies	178.61		
Total 6510 · Branch Officer Training	648.87		
6500 · Region & Branch Meetings - Other		3,750.00	(3,750.00)
Total 6500 · Region & Branch Meetings	2,872.56	3,750.00	(877.44)

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
January through December 2022

	<u>Jan - Dec 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
66010 · Bank Service Charges	<u>12.00</u>		
Total Expense	<u>83,176.23</u>	<u>89,395.00</u>	<u>(6,218.77)</u>
Net Ordinary Income	<u>(9,088.10)</u>	<u>(19,908.00)</u>	<u>10,819.90</u>
Net Income	<u>(9,088.10)</u>	<u>(19,908.00)</u>	<u>10,819.90</u>

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through December 2022

	Region 1			
	Jan - Dec 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	160.19			
6503 · Mileage & Tolls	145.27			
6505 · Postage and Supplies	136.48			
6506 · Miscellaneous	100.00			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies	51.07			
Total 6510 · Branch Officer Training	51.07			
6500 · Region & Branch Meetings - Other		750.00	(750.00)	
Total 6500 · Region & Branch Meetings	593.01	750.00	(156.99)	79.1%
Total Expense	593.01	750.00	(156.99)	79.1%
Net Ordinary Income	(593.01)	(750.00)	156.99	79.1%
Net Income	(593.01)	(750.00)	156.99	79.1%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through December 2022

	Region 2			
	Jan - Dec 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	69.95			
6503 · Mileage & Tolls	784.49			
6505 · Postage and Supplies	58.74			
6506 · Miscellaneous	264.00			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals	180.31			
6513 · Mileage and Tolls	89.95			
6515 · Supplies	20.63			
Total 6510 · Branch Officer Training	290.89			
6500 · Region & Branch Meetings - Other		750.00	(750.00)	
Total 6500 · Region & Branch Meetings	1,468.07	750.00	718.07	195.7%
Total Expense	1,468.07	750.00	718.07	195.7%
Net Ordinary Income	(1,468.07)	(750.00)	(718.07)	195.7%
Net Income	(1,468.07)	(750.00)	(718.07)	195.7%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through December 2022

	Region 3			
	Jan - Dec 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	78.75			
6505 · Postage and Supplies	82.05			
6506 · Miscellaneous				
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies	106.91			
Total 6510 · Branch Officer Training	106.91			
6500 · Region & Branch Meetings - Other		750.00	(750.00)	
Total 6500 · Region & Branch Meetings	267.71	750.00	(482.29)	35.7%
Total Expense	267.71	750.00	(482.29)	35.7%
Net Ordinary Income	(267.71)	(750.00)	482.29	35.7%
Net Income	(267.71)	(750.00)	482.29	35.7%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through December 2022

	Region 4			
	Jan - Dec 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00			
6503 · Mileage & Tolls	65.60			
6505 · Postage and Supplies	80.12			
6506 · Miscellaneous				
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Other		750.00	(750.00)	
Total 6500 · Region & Branch Meetings	172.72	750.00	(577.28)	23.0%
Total Expense	172.72	750.00	(577.28)	23.0%
Net Ordinary Income	(172.72)	(750.00)	577.28	23.0%
Net Income	(172.72)	(750.00)	577.28	23.0%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through December 2022

	Region 5			
	Jan - Dec 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	103.95			
6505 · Postage and Supplies	67.10			
6506 · Miscellaneous				
6510 · Branch Officer Training				
6511 · Facilities	200.00			
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies				
Total 6510 · Branch Officer Training	200.00			
6500 · Region & Branch Meetings - Other		750.00	(750.00)	
Total 6500 · Region & Branch Meetings	371.05	750.00	(378.95)	49.5%
Total Expense	371.05	750.00	(378.95)	49.5%
Net Ordinary Income	(371.05)	(750.00)	378.95	49.5%
Net Income	(371.05)	(750.00)	378.95	49.5%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through December 2022

	TOTAL			
	Jan - Dec 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	257.14		257.14	100.0%
6503 · Mileage & Tolls	1,178.06		1,178.06	100.0%
6505 · Postage and Supplies	424.49		424.49	100.0%
6506 · Miscellaneous	364.00		364.00	100.0%
6510 · Branch Officer Training				
6511 · Facilities	200.00		200.00	100.0%
6512 · Lodging and Meals	180.31		180.31	100.0%
6513 · Mileage and Tolls	89.95		89.95	100.0%
6515 · Supplies	178.61		178.61	100.0%
Total 6510 · Branch Officer Training	648.87		648.87	100.0%
6500 · Region & Branch Meetings - Other		3,750.00	(3,750.00)	
Total 6500 · Region & Branch Meetings	2,872.56	3,750.00	(877.44)	76.6%
Total Expense	2,872.56	3,750.00	(877.44)	76.6%
Net Ordinary Income	(2,872.56)	(3,750.00)	877.44	76.6%
Net Income	(2,872.56)	(3,750.00)	877.44	76.6%

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2022
 As of December 31, 2022

	<u>Dec 31, 22</u>	<u>Dec 31, 21</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	8,349.09	17,302.79	(8,953.70)	(51.8)%
1130 · CitiBank IMMA	40,442.45	40,420.95	21.50	0.1%
1140 · Citibank Insurance Reserve	20,536.64	20,525.72	10.92	0.1%
Total Checking/Savings	<u>69,328.18</u>	<u>78,249.46</u>	<u>(8,921.28)</u>	<u>(11.4)%</u>
Accounts Receivable				
1200 · Accounts Receivable	(1,088.70)	(726.50)	(362.20)	(49.9)%
Total Accounts Receivable	<u>(1,088.70)</u>	<u>(726.50)</u>	<u>(362.20)</u>	<u>(49.9)%</u>
Other Current Assets				
1499 · Undeposited Funds	195.38		195.38	100.0%
Total Other Current Assets	<u>195.38</u>		<u>195.38</u>	<u>100.0%</u>
Total Current Assets	<u>68,434.86</u>	<u>77,522.96</u>	<u>(9,088.10)</u>	<u>(11.7)%</u>
TOTAL ASSETS	<u>68,434.86</u>	<u>77,522.96</u>	<u>(9,088.10)</u>	<u>(11.7)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	7,147.88	28,460.58	(21,312.70)	(74.9)%
Net Income	(9,088.10)	(21,312.70)	12,224.60	57.4%
Total Equity	<u>68,434.86</u>	<u>77,522.96</u>	<u>(9,088.10)</u>	<u>(11.7)%</u>
TOTAL LIABILITIES & EQUITY	<u>68,434.86</u>	<u>77,522.96</u>	<u>(9,088.10)</u>	<u>(11.7)%</u>

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January through December 2022

	<u>Jan - Dec 22</u>	<u>Jan - Dec 21</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	79,311.53	42,214.52	37,097.01	87.9%
Total Income	79,311.53	42,214.52	37,097.01	87.9%
Cost of Goods Sold				
5000 · Cost of Goods Sold	5,223.40		5,223.40	100.0%
Total COGS	5,223.40		5,223.40	100.0%
Gross Profit	74,088.13	42,214.52	31,873.61	75.5%
Expense				
6000 · State Administration	12,485.01	6,944.97	5,540.04	79.8%
6100 · Insurance	54,031.66	50,674.32	3,357.34	6.6%
6200 · State Committees	13,775.00	5,550.00	8,225.00	148.2%
6400 · State Meetings				
6500 · Region & Branch Meetings	2,872.56	357.93	2,514.63	702.6%
66010 · Bank Service Charges	12.00		12.00	100.0%
Total Expense	83,176.23	63,527.22	19,649.01	30.9%
Net Ordinary Income	(9,088.10)	(21,312.70)	12,224.60	57.4%
Net Income	<u>(9,088.10)</u>	<u>(21,312.70)</u>	<u>12,224.60</u>	<u>57.4%</u>