

11:23 AM  
December 2, 2018  
Cash Basis

Sons In Retirement, Incorporated  
Income & Expense Budget vs. Actual - 2018  
January through November 2018

|  | Jan - Nov 18 | Budget     | \$ Over Budget |
|--|--------------|------------|----------------|
| Ordinary Income/Expense                |              |            |                |
| Income                                 |              |            |                |
| 4000 · Revenue                         |              |            |                |
| 4100 · Pro Rated Assessment            |              |            |                |
| 4101 · Q1 Assessment (Inv \$20,885.50) | 20,885.50    | 20,885.50  |                |
| 4102 · Q2 Assessment (inv \$20,624.50) | 20,624.50    | 20,624.50  |                |
| 4103 · Q3 Assessment Inv \$20,512.50)  | 20,512.50    | 20,515.50  | (3.00)         |
| 4104 · Q4 Assessment Inv (\$20,377.50) | 20,190.00    | 20,377.50  | (187.50)       |
| 4105 · Annual Meeting Assessment 4,640 | 4,700.00     | 4,700.00   |                |
| Total 4100 · Pro Rated Assessment      | 86,912.50    | 87,103.00  | (190.50)       |
| 4200 · Special Donations               |              |            |                |
| 4203 · AGM Assessment                  |              | 9,080.50   | (9,080.50)     |
| Total 4200 · Special Donations         | 9,290.50     | 9,080.50   | 210.00         |
| 4300 · Foreign Travel Fees (Rule 369)  | 2,819.00     | 2,542.87   | 276.13         |
| 4400 · Hardware Sales                  | 2,132.00     | 1,375.00   | 757.00         |
| 4500 · Interest Inc                    | 74.13        | 54.08      | 20.05          |
| 4600 · Other                           |              |            |                |
| 4601 · Branch closing                  | 5,384.82     | 6,300.05   | (915.23)       |
| Total 4600 · Other                     | 5,384.82     | 6,300.05   | (915.23)       |
| 4700 · Miscellaneous                   | 960.00       | 1,191.67   | (231.67)       |
| Total 4000 · Revenue                   | 107,572.95   | 107,647.17 | (74.22)        |
| Total Income                           | 107,572.95   | 107,647.17 | (74.22)        |

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| Cost of Goods Sold                  |              |            |                |
| 5000 · Cost of Goods Sold           |              |            |                |
| 5100 · Hardware Purchase            | 716.73       | 1,833.37   | (1,116.64)     |
| Total 5000 · Cost of Goods Sold     | 2,364.95     | 1,833.37   | 531.58         |
| Total COGS                          | 2,364.95     | 1,833.37   | 531.58         |
| Gross Profit                        | 105,208.00   | 105,813.80 | (605.80)       |
| Expense                             |              |            |                |
| 6000 · State Administration         |              |            |                |
| 6010 · Officer Expenses             |              |            |                |
| 6011 · President - Travel           | 445.54       | 1,833.37   | (1,387.83)     |
| 6012 · Vice President - Travel      | 237.40       | 687.50     | (450.10)       |
| 6013 · Secretary - Travel           | 366.19       | 458.37     | (92.18)        |
| 6014 · Assistant Secretary - Travel |              | 275.00     | (275.00)       |
| 6015 · Treasurer - Travel           | 116.20       | 458.37     | (342.17)       |
| 6016 · Assistant Treasurer - Travel |              | 275.00     | (275.00)       |
| 6017 · Chief Admin Officer - Travel |              | 458.37     | (458.37)       |
| Total 6010 · Officer Expenses       | 1,466.58     | 4,445.98   | (2,979.40)     |
| 6020 · State Office Expenses        |              |            |                |
| 6021 · Bank Fees                    | 0.75         | 91.63      | (90.88)        |
| 6022 · Supplies                     | 838.47       | 1,100.00   | (261.53)       |
| 6023 · Printing and Copies          | 104.38       | 366.63     | (262.25)       |
| 6024 · Postage                      | 380.04       | 825.00     | (444.96)       |
| 6026 · Mileage                      |              | 275.00     | (275.00)       |
| 6030 · California Taxes - SI-100's  | 520.00       | 1,833.26   | (1,313.26)     |

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| 6030 a - RRF-1 for Attorney General  | 50.00        | 50.00     |                |
| 6031 - Disbursements to Branch       | 3,316.66     | 3,316.66  |                |
| Total 6020 - State Office Expenses   | 6,821.13     | 7,858.18  | (1,037.05)     |
| Total 6000 - State Administration    | 8,287.71     | 12,304.16 | (4,016.45)     |
| 6100 - Insurance                     |              |           |                |
| 6110 - Commercial Package            | 28,570.83    | 28,575.68 | (4.85)         |
| 6111 - Directors and Officers        | 1,627.00     | 1,627.00  |                |
| 6112 - Foreign Travel Liability      | 2,774.00     | 2,774.00  |                |
| 6113 - Umbrella                      | 9,505.66     | 9,500.66  | 5.00           |
| 6100 - Insurance - Other             |              | 42,477.34 | (42,477.34)    |
| Total 6100 - Insurance               | 42,477.49    | 84,954.68 | (42,477.19)    |
| 6200 - State Committees              |              |           |                |
| 6210 - State Audit Committee         | 142.20       | 91.63     | 50.57          |
| 6220 - Infosys Committee             | 134.93       | 550.00    | (415.07)       |
| 6240 - Travel Committee              | 3.50         | 229.13    | (225.63)       |
| 6250 - Nominating Committee          |              | 183.26    | (183.26)       |
| 6270 - Bowling Committee             |              | 366.63    | (366.63)       |
| 6280 - Bocce Committee               | 63.71        | 183.26    | (119.55)       |
| 6290 - Rules Committee               | 63.45        | 183.26    | (119.81)       |
| 6300 - Growth & Membership Committee | 108.95       | 550.00    | (441.05)       |

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| 6310 · Training Committee           |              |             |                |
| 6311 · RD & AG                      | 252.94       | 641.63      | (388.69)       |
| 6312 · State Annual                 | 42.00        | 7,600.00    | (7,558.00)     |
| Total 6310 · Training Committee     | 294.94       | 8,241.63    | (7,946.69)     |
| Total 6200 · State Committees       | 1,156.28     | 10,578.80   | (9,422.52)     |
| 6400 · State Meetings               |              |             |                |
| 6410 · BS-AG-RD Meeting             | 4,750.06     | 1,191.63    | 3,558.43       |
| 6420 · State Board Meeting          | 5,422.51     | 2,291.63    | 3,130.88       |
| 6430 · Annual General Meeting       | 18,226.17    | 7,000.00    | 11,226.17      |
| Total 6400 · State Meetings         | 28,508.74    | 10,483.26   | 18,025.48      |
| 6500 · Region & Branch Meetings     | 4,136.47     | 11,458.26   | (7,321.79)     |
| 6997 · Reconciliation Discrepancies | (5.00)       | (5.00)      |                |
| Total Expense                       | 84,125.44    | 129,774.16  | (45,648.72)    |
| Net Ordinary Income                 | 21,082.56    | (23,960.36) | 45,042.92      |
| Net Income                          | 21,082.56    | (23,960.36) | 45,042.92      |