

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparision
January through November 2018

	<u>Jan - Nov 18</u>	<u>Jan - Nov 17</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
17Q1 · Q1 Assessment for 2017		16,463.75	(16,463.75)	(100.0)%
4000 · Revenue	107,572.95	72,643.56	34,929.39	48.1%
Total Income	107,572.95	89,107.31	18,465.64	20.7%
Cost of Goods Sold				
5000 · Cost of Goods Sold	2,364.95	1,979.69	385.26	19.5%
Total COGS	2,364.95	1,979.69	385.26	19.5%
Gross Profit	105,208.00	87,127.62	18,080.38	20.8%
Expense				
6000 · State Administration	8,287.71	6,130.78	2,156.93	35.2%
6100 · Insurance	42,477.49	42,830.34	(352.85)	(0.8)%
6200 · State Committees	1,156.28	10,783.21	(9,626.93)	(89.3)%
6400 · State Meetings	28,508.74	9,367.24	19,141.50	204.4%
6500 · Region & Branch Meetings	4,136.47	4,910.44	(773.97)	(15.8)%
6997 · Reconciliation Discrepancies	(5.00)		(5.00)	(100.0)%
6998 · Miscellaneous	(436.25)	857.17	(1,293.42)	(150.9)%
Total Expense	84,125.44	74,879.18	9,246.26	12.4%
Net Ordinary Income	21,082.56	12,248.44	8,834.12	72.1%
Net Income	<u>21,082.56</u>	<u>12,248.44</u>	<u>8,834.12</u>	<u>72.1%</u>