

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2019
 As of April 30, 2019

	<u>Apr 30, 19</u>	<u>Apr 30, 18</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	44,668.81	38,663.18	6,005.63	15.5%
1130 · CitiBank IMMA	40,310.43	40,236.72	73.71	0.2%
1140 · Citibank Insurance Reserve	20,490.57	20,470.10	20.47	0.1%
Total Checking/Savings	105469.81	99,370.00	6,099.81	6.1%
Accounts Receivable				
1200 · Accounts Receivable	(4.50)		(4.50)	(100.0)%
Total Accounts Receivable	(4.50)		(4.50)	(100.0)%
Total Current Assets	105465.31	99,370.00	6,095.31	6.1%
TOTAL ASSETS	<u>105465.31</u>	<u>99,370.00</u>	<u>6,095.31</u>	<u>6.1%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	15,256.59	4,331.23	10,925.36	252.3%
Net Income	19,833.64	24,663.69	(4,830.05)	(19.6)%
Total Equity	105465.31	99,370.00	6,095.31	6.1%
TOTAL LIABILITIES & EQUITY	<u>105465.31</u>	<u>99,370.00</u>	<u>6,095.31</u>	<u>6.1%</u>

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May 14, 2019
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through April 2019

	<u>Jan - Apr 19</u>	<u>Jan - Apr 18</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	<u>38,891.58</u>	<u>49,152.63</u>	<u>(10,261.05)</u>	<u>(20.9)%</u>
Total Income	<u>38,891.58</u>	<u>49,152.63</u>	<u>(10,261.05)</u>	<u>(20.9)%</u>
Cost of Goods Sold				
5000 · Cost of Goods Sold		<u>97.03</u>	<u>(97.03)</u>	<u>(100.0)%</u>
Total COGS		<u>97.03</u>	<u>(97.03)</u>	<u>(100.0)%</u>
Gross Profit	<u>38,891.58</u>	<u>49,055.60</u>	<u>(10,164.02)</u>	<u>(20.7)%</u>
Expense				
6000 · State Administration	<u>1,695.10</u>	<u>4,844.94</u>	<u>(3,149.84)</u>	<u>(65.0)%</u>
6100 · Insurance	<u>6,884.34</u>	<u>11,513.00</u>	<u>(4,628.66)</u>	<u>(40.2)%</u>
6200 · State Committees	<u>960.34</u>	<u>523.42</u>	<u>436.92</u>	<u>83.5%</u>
6400 · State Meetings	<u>3,336.23</u>	<u>5,932.28</u>	<u>(2,596.05)</u>	<u>(43.8)%</u>
6500 · Region & Branch Meetings	<u>6,172.93</u>	<u>2,019.52</u>	<u>4,153.41</u>	<u>205.7%</u>
6997 · Reconciliation Discrepancies		<u>(5.00)</u>	<u>5.00</u>	<u>100.0%</u>
6998 · Miscellaneous	<u>9.00</u>	<u>(436.25)</u>	<u>445.25</u>	<u>102.1%</u>
Total Expense	<u>19,057.94</u>	<u>24,391.91</u>	<u>(5,333.97)</u>	<u>(21.9)%</u>
Net Ordinary Income	<u>19,833.64</u>	<u>24,663.69</u>	<u>(4,830.05)</u>	<u>(19.6)%</u>
Net Income	<u>19,833.64</u>	<u>24,663.69</u>	<u>(4,830.05)</u>	<u>(19.6)%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through April 2019

	Jan - Apr 19	Jan - Apr 18
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$20,061.00)	20,061.00	20,885.50
4102 · Q2 Assessment (Inv \$19,869.00)	16,251.00	20,038.00
Total 4100 · Pro Rated Assessment	36,312.00	40,923.50
4300 · Foreign Travel Fees (Rule 369)	1,863.00	1,615.00
4400 · Hardware Sales		740.00
4500 · Interest Inc	33.33	21.76
4600 · Other		
4601 · Branch closing	671.25	4,892.37
4603 · Deposit Error	12.00	
Total 4600 · Other	683.25	4,892.37
4700 · Miscellaneous		960.00
Total 4000 · Revenue	38,891.58	49,152.63
Total Income	38,891.58	49,152.63
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5104 · Postage for Sales Deliveries		77.43
5105 · Mileage For Shipping		19.60
Total 5000 · Cost of Goods Sold		97.03
Total COGS		97.03
Gross Profit	38,891.58	49,055.60
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel	514.65	
6015 · Treasurer - Travel		47.25
Total 6010 · Officer Expenses	514.65	47.25
6020 · State Office Expenses		
6021 · Bank Fees	12.00	0.75
6022 · Supplies	226.01	227.77
6023 · Printing and Copies	130.73	75.38
6024 · Postage	66.71	209.30
6027 · Web site/Server		179.88
6028 · Software		387.95
6029 · State Taxes	20.00	20.00
6030 · California Taxes - SI-100's	700.00	380.00
6030 a · RRF-1 for Attorney General	25.00	
6031 · Disbursements to Branch		3,316.66
Total 6020 · State Office Expenses	1,180.45	4,797.69
Total 6000 · State Administration	1,695.10	4,844.94

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through April 2019

	Jan - Apr 19	Jan - Apr 18
6100 · Insurance		
6110 · Commercial Package	5,154.34	5,351.34
6111 · Directors and Officers		1,627.00
6112 · Foreign Travel Liability		2,774.00
6113 · Umbrella	1,730.00	1,760.66
Total 6100 · Insurance	6,884.34	11,513.00
6200 · State Committees		
6210 · State Audit Committee		
6212 · Mileage & Tolls		142.20
Total 6210 · State Audit Committee		142.20
6220 · Infosys Committee		
6221 · Lodging & Meals		98.43
Total 6220 · Infosys Committee		98.43
6240 · Travel Committee		
6242 · Mileage & Tolls		3.50
Total 6240 · Travel Committee		3.50
6250 · Nominating Committee		
6252 · Mileage & Tolls	84.00	
Total 6250 · Nominating Committee	84.00	
6260 · Golf Committee		
6261 · Lodging & Meals	167.63	
Total 6260 · Golf Committee	167.63	
6290 · Policy and Procedure Committee		
6293 · Copies & Printing	87.58	
Total 6290 · Policy and Procedure Committee	87.58	
6300 · Growth & Membership Committee		
6303 · Materials, Supplies and Misc	243.29	
Total 6300 · Growth & Membership Commit...	243.29	
6305 · Insurance Committee		
b. · Mileage & Tolls		71.85
Total 6305 · Insurance Committee		71.85
6310 · Training Committee		
6311 · RD & AG		
6311 a. · Facilities	40.00	
6311 b. · Lodging & Meals	337.84	54.59
6311 c. · Mileage & Tolls		110.85
Total 6311 · RD & AG	377.84	165.44
6312 · State Annual		
6312 c. · Mileage & Tolls		42.00
Total 6312 · State Annual		42.00
Total 6310 · Training Committee	377.84	207.44
Total 6200 · State Committees	960.34	523.42

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through April 2019

	Jan - Apr 19	Jan - Apr 18
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental	80.00	
6412 · Lodging & Meals		954.10
6413 · Mileage & Tolls		327.55
6414 · Materials/Slides/Handouts	38.94	39.20
6410 · BS-AG-RD Meeting - Other	567.51	
Total 6410 · BS-AG-RD Meeting	686.45	1,320.85
6420 · State Board Meeting		
6421 · Facility Rental	85.00	430.77
6422 · Lodging & Meals	311.64	868.06
6423 · Mileage & Tolls	466.00	739.70
6424 · Materials/Slides/Handouts	40.60	
6420 · State Board Meeting - Other	828.25	
Total 6420 · State Board Meeting	1,731.49	2,038.53
6430 · Annual General Meeting		
6431 · Facilities		2,500.00
6433 · Mileage & Tolls		72.90
Total 6430 · Annual General Meeting		2,572.90
6440 · Leadership Workshop		
6441 · Facility Rental	60.00	
6442 · Lodging and Meals	94.47	
6443 · Mileage and Tolls	111.00	
6444 · Materials/Slides/ Handouts	286.43	
6440 · Leadership Workshop - Other	366.39	
Total 6440 · Leadership Workshop	918.29	
Total 6400 · State Meetings	3,336.23	5,932.28
6500 · Region & Branch Meetings		
6501 · Facilities	230.00	145.00
6502 · Lodging & Meals	3,063.45	516.49
6503 · Mileage & Tolls	2,343.79	954.30
6504 · Copy & Printing	370.31	
6505 · Supplies	165.38	292.09
6506 · Miscellaneous		111.64
Total 6500 · Region & Branch Meetings	6,172.93	2,019.52
6997 · Reconciliation Discrepancies		(5.00)
6998 · Miscellaneous	9.00	(436.25)
Total Expense	19,057.94	24,391.91
Net Ordinary Income	19,833.64	24,663.69
Net Income	19,833.64	24,663.69

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2019
 January through April 2019

	Jan - Apr 19	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (Inv \$20,061.00)	20,061.00	20,061.00	
4102 · Q2 Assessment (Inv \$19,869.00)	16,251.00	19,780.00	(3,529.00)
Total 4100 · Pro Rated Assessment	36,312.00	39,841.00	(3,529.00)
4300 · Foreign Travel Fees (Rule 369)	1,863.00	800.00	1,063.00
4400 · Hardware Sales		800.00	(800.00)
4500 · Interest Inc	33.33	27.00	6.33
4700 · Miscellaneous		140.00	(140.00)
Total 4000 · Revenue	38,891.58	41,608.00	(2,716.42)
Total Income	38,891.58	41,608.00	(2,716.42)
Cost of Goods Sold			
5000 · Cost of Goods Sold		800.00	(800.00)
Total COGS		800.00	(800.00)
Gross Profit	38,891.58	40,808.00	(1,916.42)
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel		160.00	(160.00)
6012 · Vice President - Travel		128.00	(128.00)
6013 · Secretary - Travel		128.00	(128.00)
6014 · Assistant Secretary - Travel		100.00	(100.00)
6015 · Treasurer - Travel		128.00	(128.00)
6016 · Assistant Treasurer - Travel		100.00	(100.00)
6017 · Chief Admin Officer - Travel		100.00	(100.00)
6018 · State Advisor - Travel		128.00	(128.00)
Total 6010 · Officer Expenses		972.00	(972.00)
6020 · State Office Expenses			
6021 · Bank Fees	12.00	32.00	(20.00)
6022 · Supplies	226.01	264.00	(37.99)
6023 · Printing and Copies	130.73	100.00	30.73
6024 · Postage	66.71	160.00	(93.29)
6026 · Mileage		64.00	(64.00)
6027 · Web site/Server		264.00	(264.00)
6030 · California Taxes - SI-100's	700.00	600.00	100.00
Total 6020 · State Office Expenses	1,180.45	1,484.00	(303.55)
Total 6000 · State Administration	1,180.45	2,456.00	(1,275.55)
6100 · Insurance	6,884.34	16,664.00	(9,779.66)

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2019
 January through April 2019

	Jan - Apr 19	Budget	\$ Over Budget
6200 · State Committees			
6210 · State Audit Committee		200.00	(200.00)
6220 · Infosys Committee		200.00	(200.00)
6240 · Travel Committee		82.00	(82.00)
6250 · Nominating Committee	84.00	64.00	20.00
6280 · Bocce Committee		100.00	(100.00)
6290 · Policy and Procedure Committee	87.58	100.00	(12.42)
6300 · Growth & Membership Committee	243.29	200.00	43.29
6310 · Training Committee			
6311 · RD & AG	377.84	200.00	177.84
Total 6310 · Training Committee	377.84	200.00	177.84
6330 · RV Committee		500.00	(500.00)
Total 6200 · State Committees	960.34	1,646.00	(685.66)
6400 · State Meetings			
6410 · BS-AG-RD Meeting	686.45	1,250.00	(563.55)
6420 · State Board Meeting	1,681.74	2,000.00	(318.26)
6440 · Leadership Workshop	918.29	3,000.00	(2,081.71)
Total 6400 · State Meetings	3,286.48	6,250.00	(2,963.52)
6500 · Region & Branch Meetings	6,052.93	4,200.00	1,852.93
6998 · Miscellaneous	9.00	320.00	(311.00)
Total Expense	18,373.54	31,536.00	(13,162.46)
Net Ordinary Income	20,518.04	9,272.00	11,246.04
Net Income	20,518.04	9,272.00	11,246.04

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through April 2019

	Region 1			
	Jan - Apr 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities	110.00			
6502 · Lodging & Meals	257.39			
6503 · Mileage & Tolls	296.90			
6504 · Copy & Printing	199.91			
6505 · Supplies	29.98			
6500 · Region & Branch Meetings - Other		840.00	(840.00)	
Total 6500 · Region & Branch Meetings	<u>894.18</u>	<u>840.00</u>	<u>54.18</u>	<u>106.5%</u>
Total Expense	<u>894.18</u>	<u>840.00</u>	<u>54.18</u>	<u>106.5%</u>
Net Ordinary Income	<u>(894.18)</u>	<u>(840.00)</u>	<u>(54.18)</u>	<u>106.5%</u>
Net Income	<u>(894.18)</u>	<u>(840.00)</u>	<u>(54.18)</u>	<u>106.5%</u>

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through April 2019

	Region 2			
	Jan - Apr 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities				
6502 · Lodging & Meals	1,485.12			
6503 · Mileage & Tolls	973.45			
6504 · Copy & Printing				
6505 · Supplies	55.95			
6500 · Region & Branch Meetings - Other		840.00	(840.00)	
Total 6500 · Region & Branch Meetings	2,514.52	840.00	1,674.52	299.3%
Total Expense	2,514.52	840.00	1,674.52	299.3%
Net Ordinary Income	(2,514.52)	(840.00)	(1,674.52)	299.3%
Net Income	(2,514.52)	(840.00)	(1,674.52)	299.3%

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through April 2019

	Region 3			
	Jan - Apr 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities				
6502 · Lodging & Meals	94.47			
6503 · Mileage & Tolls	298.35			
6504 · Copy & Printing				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		840.00	(840.00)	
Total 6500 · Region & Branch Meetings	392.82	840.00	(447.18)	46.8%
Total Expense	392.82	840.00	(447.18)	46.8%
Net Ordinary Income	(392.82)	(840.00)	447.18	46.8%
Net Income	(392.82)	(840.00)	447.18	46.8%

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through April 2019

	Region 4			
	Jan - Apr 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities				
6502 · Lodging & Meals	1,226.47			
6503 · Mileage & Tolls	775.09			
6504 · Copy & Printing	170.40			
6505 · Supplies	79.45			
6500 · Region & Branch Meetings - Other		840.00	(840.00)	
Total 6500 · Region & Branch Meetings	2,251.41	840.00	1,411.41	268.0%
Total Expense	2,251.41	840.00	1,411.41	268.0%
Net Ordinary Income	(2,251.41)	(840.00)	(1,411.41)	268.0%
Net Income	(2,251.41)	(840.00)	(1,411.41)	268.0%

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through April 2019

	Region 5			
	Jan - Apr 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities				
6502 · Lodging & Meals				
6503 · Mileage & Tolls				
6504 · Copy & Printing				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		840.00	(840.00)	
Total 6500 · Region & Branch Meetings		840.00	(840.00)	
Total Expense		840.00	(840.00)	
Net Ordinary Income		(840.00)	840.00	
Net Income		(840.00)	840.00	

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through April 2019

	TOTAL			
	Jan - Apr 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities	110.00		110.00	100.0%
6502 · Lodging & Meals	3,063.45		3,063.45	100.0%
6503 · Mileage & Tolls	2,343.79		2,343.79	100.0%
6504 · Copy & Printing	370.31		370.31	100.0%
6505 · Supplies	165.38		165.38	100.0%
6500 · Region & Branch Meetings - Other		4,200.00	(4,200.00)	
Total 6500 · Region & Branch Meetings	<u>6,052.93</u>	<u>4,200.00</u>	<u>1,852.93</u>	<u>144.1%</u>
Total Expense	<u>6,052.93</u>	<u>4,200.00</u>	<u>1,852.93</u>	<u>144.1%</u>
Net Ordinary Income	<u>(6,052.93)</u>	<u>(4,200.00)</u>	<u>(1,852.93)</u>	<u>144.1%</u>
Net Income	<u>(6,052.93)</u>	<u>(4,200.00)</u>	<u>(1,852.93)</u>	<u>144.1%</u>