11:09 AM June 5, 2018 Cash Basis

## Sons In Retirement, Incorporated Income & Expenditures Prev Year Comparision

January through May 2018

|  | Jan - May 18       | Jan - May 17           | \$ Change                | % Change               |
|--|--------------------|------------------------|--------------------------|------------------------|
| Ordinary Income/Expense Income                           |                    |                        |                          |                        |
| 17Q1 · Q1 Assessment for 2017<br>4000 · Revenue          | 53,816.87          | 16,463.75<br>25,494.47 | (16,463.75)<br>28,322.40 | (100.0)%<br>111.1%     |
| Total Income   | 53,816.87          | 41,958.22              | 11,858.65                | 28.3%                  |
| Cost of Goods Sold<br>5000 · Cost of Goods Sold          | 343.15             | 1,403.37               | (1,060.22)               | (75.6)%                |
| Total COGS   | 343.15             | 1,403.37               | (1,060.22)               | (75.6)%                |
| Gross Profit   | 53,473.72          | 40,554.85              | 12,918.87                | 31.9%                  |
| Expense 6000 · State Administration                      | 5,119.94           | 4,165.57               | 954.37                   | 22.9%                  |
| 6100 · Insurance   | 21,824.50          | 10,826.34              | 10,998.16                | 101.6%                 |
| 6200 · State Committees                                  | 589.92             | 1,188.07               | (598.15)                 | (50.4)%                |
| 6400 · State Meetings                                    | 6,239.83           | 1,905.26               | 4,334.57                 | 227.5%                 |
| 6500 · Region & Branch Meetings                          | 2,019.52           | 2,401.15               | (381.63)                 | (15.9)%                |
| 6997 · Reconciliation Discrepancies 6998 · Miscellaneous | (5.00)<br>(436.25) | 37.54                  | (5.00)<br>(473.79)       | (100.0)%<br>(1,262.1)% |
| Total Expense  | 35,352.46          | 20,523.93              | 14,828.53                | 72.3%                  |
| Net Ordinary Income                                      | 18,121.26          | 20,030.92              | (1,909.66)               | (9.5)%                 |
| Net Income   | 18,121.26          | 20,030.92              | (1,909.66)               | (9.5)%                 |

Karl Ryden Treasurer 2018