

12:08 PM  
June 5, 2018  
Cash Basis

Sons In Retirement, Incorporated  
Income & Expense Budget vs. Actual - 2018  
January through May 2018

|  | Jan - May 18 | Budget    | \$ Over Budget |
|--|--------------|-----------|----------------|
| Ordinary Income/Expense                |              |           |                |
| Income                                 |              |           |                |
| 4000 · Revenue                         |              |           |                |
| 4100 · Pro Rated Assessment            |              |           |                |
| 4101 · Q1 Assessment (Inv \$20,885.50) | 20,885.50    | 20,885.50 |                |
| 4102 · Q2 Assessment (inv \$20,624.50) | 20,624.50    | 20,624.50 |                |
| Total 4100 · Pro Rated Assessment      | 41,510.00    | 41,510.00 |                |
| 4200 · Special Donations               |              |           |                |
| 4203 · AGM Assessment                  |              | 3,000.00  | (3,000.00)     |
| Total 4200 · Special Donations         | 3,000.00     | 3,000.00  |                |
| 4300 · Foreign Travel Fees (Rule 369)  | 2,657.00     | 1,155.85  | 1,501.15       |
| 4400 · Hardware Sales                  | 774.00       | 625.00    | 149.00         |
| 4500 · Interest Inc                    | 23.50        | 24.56     | (1.06)         |
| 4600 · Other                           |              |           |                |
| 4601 · Branch closing                  | 4,892.37     | 5,807.60  | (915.23)       |
| Total 4600 · Other                     | 4,892.37     | 5,807.60  | (915.23)       |
| 4700 · Miscellaneous                   | 960.00       | 541.69    | 418.31         |
| Total 4000 · Revenue                   | 53,816.87    | 52,664.70 | 1,152.17       |
| Total Income                           | 53,816.87    | 52,664.70 | 1,152.17       |
| Cost of Goods Sold                     |              |           |                |
| 5000 · Cost of Goods Sold              |              |           |                |
| 5100 · Hardware Purchase               |              | 833.35    | (833.35)       |
| Total 5000 · Cost of Goods Sold        | 343.15       | 833.35    | (490.20)       |
| Total COGS                             | 343.15       | 833.35    | (490.20)       |

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| Gross Profit                        | 53,473.72    | 51,831.35 | 1,642.37       |
| Expense                             |              |           |                |
| 6000 · State Administration         |              |           |                |
| 6010 · Officer Expenses             |              |           |                |
| 6011 · President - Travel           |              | 833.35    | (833.35)       |
| 6012 · Vice President - Travel      |              | 312.50    | (312.50)       |
| 6013 · Secretary - Travel           |              | 208.35    | (208.35)       |
| 6014 · Assistant Secretary - Travel |              | 125.00    | (125.00)       |
| 6015 · Treasurer - Travel           | 47.25        | 208.35    | (161.10)       |
| 6016 · Assistant Treasurer - Travel |              | 125.00    | (125.00)       |
| 6017 · Chief Admin Officer - Travel |              | 208.35    | (208.35)       |
| Total 6010 · Officer Expenses       | 47.25        | 2,020.90  | (1,973.65)     |
| 6020 · State Office Expenses        |              |           |                |
| 6021 · Bank Fees                    | 0.75         | 41.65     | (40.90)        |
| 6022 · Supplies                     | 227.77       | 500.00    | (272.23)       |
| 6023 · Printing and Copies          | 75.38        | 166.65    | (91.27)        |
| 6024 · Postage                      | 209.30       | 375.00    | (165.70)       |
| 6026 · Mileage                      |              | 125.00    | (125.00)       |
| 6030 · California Taxes - SI-100's  | 380.00       | 833.30    | (453.30)       |
| 6030 a · RRF-1 for Attorney General | 50.00        | 50.00     |                |
| 6031 · Disbursements to Branch      | 3,316.66     | 3,316.66  |                |
| Total 6020 · State Office Expenses  | 5,072.69     | 5,408.26  | (335.57)       |
| Total 6000 · State Administration   | 5,119.94     | 7,429.16  | (2,309.22)     |

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|                                      | <u>Jan - May 18</u> | <u>Budget</u>    | <u>\$ Over Budget</u> |
|--------------------------------------|---------------------|------------------|-----------------------|
| 6100 · Insurance                     |                     |                  |                       |
| 6110 · Commercial Package            | 13,082.84           | 13,082.84        |                       |
| 6111 · Directors and Officers        | 1,627.00            | 1,627.00         |                       |
| 6112 · Foreign Travel Liability      | 2,774.00            | 2,774.00         |                       |
| 6113 · Umbrella                      | 4,340.66            | 4,340.66         |                       |
| 6100 · Insurance - Other             |                     | 21,824.50        | (21,824.50)           |
| Total 6100 · Insurance               | <u>21,824.50</u>    | <u>43,649.00</u> | <u>(21,824.50)</u>    |
| 6200 · State Committees              |                     |                  |                       |
| 6210 · State Audit Committee         | 142.20              | 41.65            | 100.55                |
| 6220 · Infosys Committee             | 98.43               | 250.00           | (151.57)              |
| 6240 · Travel Committee              | 3.50                | 104.15           | (100.65)              |
| 6250 · Nominating Committee          |                     | 83.30            | (83.30)               |
| 6270 · Bowling Committee             |                     | 166.65           | (166.65)              |
| 6280 · Bocce Committee               |                     | 83.30            | (83.30)               |
| 6290 · Rules Committee               |                     | 83.30            | (83.30)               |
| 6300 · Growth & Membership Committee |                     | 250.00           | (250.00)              |
| 6310 · Training Committee            |                     |                  |                       |
| 6311 · RD & AG                       | 165.44              | 291.65           | (126.21)              |
| 6312 · State Annual                  | 42.00               | 3,166.65         | (3,124.65)            |
| Total 6310 · Training Committee      | <u>207.44</u>       | <u>3,458.30</u>  | <u>(3,250.86)</u>     |
| Total 6200 · State Committees        | <u>589.92</u>       | <u>4,520.65</u>  | <u>(3,930.73)</u>     |

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|                                     | <u>Jan - May 18</u>     | <u>Budget</u>             | <u>\$ Over Budget</u>   |
|-------------------------------------|-------------------------|---------------------------|-------------------------|
| 6400 · State Meetings               |                         |                           |                         |
| 6410 · BS-AG-RD Meeting             | 1,421.48                | 541.65                    | 879.83                  |
| 6420 · State Board Meeting          | 2,245.45                | 1,041.65                  | 1,203.80                |
| 6430 · Annual General Meeting       | <u>2,572.90</u>         | <u>2,916.65</u>           | <u>(343.75)</u>         |
| Total 6400 · State Meetings         | 6,239.83                | 4,499.95                  | 1,739.88                |
| 6500 · Region & Branch Meetings     | 2,019.52                | 5,208.30                  | (3,188.78)              |
| 6997 · Reconciliation Discrepancies | <u>(5.00)</u>           | <u>(5.00)</u>             |                         |
| Total Expense                       | <u>35,352.46</u>        | <u>65,302.06</u>          | <u>(29,949.60)</u>      |
| Net Ordinary Income                 | <u>18,121.26</u>        | <u>(13,470.71)</u>        | <u>31,591.97</u>        |
| Net Income                          | <u><u>18,121.26</u></u> | <u><u>(13,470.71)</u></u> | <u><u>31,591.97</u></u> |