

11:04 AM
June 5, 2018
Cash Basis

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2018
As of May 31, 2018

	<u>May 31, 18</u>	<u>May 31, 17</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	31,896.51	30,224.69	1,671.82	5.5%
1130 · CitiBank IMMA	40,677.93	40,630.89	47.04	0.1%
1140 · Citibank Insurance Reserve	20,481.68	20,459.75	21.93	0.1%
Total Checking/Savings	<u>93,056.12</u>	<u>91,315.33</u>	<u>1,740.79</u>	<u>1.9%</u>
Total Current Assets	<u>93,056.12</u>	<u>91,315.33</u>	<u>1,740.79</u>	<u>1.9%</u>
TOTAL ASSETS	<u>93,056.12</u>	<u>91,315.33</u>	<u>1,740.79</u>	<u>1.9%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	4,559.78	909.33	3,650.45	401.4%
Net Income	18,121.26	20,030.92	(1,909.66)	(9.5)%
Total Equity	<u>93,056.12</u>	<u>91,315.33</u>	<u>1,740.79</u>	<u>1.9%</u>
TOTAL LIABILITIES & EQUITY	<u>93,056.12</u>	<u>91,315.33</u>	<u>1,740.79</u>	<u>1.9%</u>

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Sons In Retirement, Incorporated
Expenses Only for the Regions & State CY 2018
January through May 2018

	<u>Region 1</u>	<u>Region 2</u>	<u>Region 3</u>	<u>Region 4</u>	<u>Region 5</u>	<u>State</u>	<u>TOTAL</u>
Ordinary Income/Expense							
Expense							
6000 · State Administration	353			28		4,739	5,120
6100 · Insurance						21,825	21,825
6200 · State Committees			76	46		468	590
6400 · State Meetings	59	104	452	1,080	204	4,341	6,240
6500 · Region & Branch Meetings	293	213	56	875	582		2,020
6997 · Reconciliation Discrepancies						(5)	(5)
6998 · Miscellaneous						(436)	(436)
Total Expense	<u>706</u>	<u>317</u>	<u>584</u>	<u>2,029</u>	<u>786</u>	<u>30,931</u>	<u>35,352</u>
Net Ordinary Income	<u>(706)</u>	<u>(317)</u>	<u>(584)</u>	<u>(2,029)</u>	<u>(786)</u>	<u>(30,931)</u>	<u>(35,352)</u>
Net Income	<u>(706)</u>	<u>(317)</u>	<u>(584)</u>	<u>(2,029)</u>	<u>(786)</u>	<u>(30,931)</u>	<u>(35,352)</u>

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 Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
 January through May 2018

	<u>Jan - May 18</u>	<u>Jan - May 17</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
17Q1 · Q1 Assessment for 2017		16,463.75	(16,463.75)	(100.0)%
4000 · Revenue	53,816.87	25,494.47	28,322.40	111.1%
Total Income	53,816.87	41,958.22	11,858.65	28.3%
Cost of Goods Sold				
5000 · Cost of Goods Sold	343.15	1,403.37	(1,060.22)	(75.6)%
Total COGS	343.15	1,403.37	(1,060.22)	(75.6)%
Gross Profit	53,473.72	40,554.85	12,918.87	31.9%
Expense				
6000 · State Administration	5,119.94	4,165.57	954.37	22.9%
6100 · Insurance	21,824.50	10,826.34	10,998.16	101.6%
6200 · State Committees	589.92	1,188.07	(598.15)	(50.4)%
6400 · State Meetings	6,239.83	1,905.26	4,334.57	227.5%
6500 · Region & Branch Meetings	2,019.52	2,401.15	(381.63)	(15.9)%
6997 · Reconciliation Discrepancies	(5.00)		(5.00)	(100.0)%
6998 · Miscellaneous	(436.25)	37.54	(473.79)	(1,262.1)%
Total Expense	35,352.46	20,523.93	14,828.53	72.3%
Net Ordinary Income	18,121.26	20,030.92	(1,909.66)	(9.5)%
Net Income	<u><u>18,121.26</u></u>	<u><u>20,030.92</u></u>	<u><u>(1,909.66)</u></u>	<u><u>(9.5)%</u></u>

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through May 2018

	Jan - May 18	Jan - May 17
Ordinary Income/Expense		
Income		
17Q1 · Q1 Assessment for 2017		16,463.75
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$20,885.50)	20,885.50	
410111 · Q1 Assessment (inv \$18,580.00)		2,111.25
4102 · Q2 Assessment (inv \$20,624.50)	20,624.50	
410222 · Q2 Assessment (Inv \$21,998.75)		21,998.75
Total 4100 · Pro Rated Assessment	41,510.00	24,110.00
4200 · Special Donations	3,000.00	
4300 · Foreign Travel Fees (Rule 369)	2,657.00	539.00
4400 · Hardware Sales	774.00	824.50
4500 · Interest Inc	23.50	20.97
4600 · Other		
4601 · Branch closing	4,892.37	
Total 4600 · Other	4,892.37	
4700 · Miscellaneous	960.00	
Total 4000 · Revenue	53,816.87	25,494.47
Total Income	53,816.87	41,958.22
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5101 · Hardware Item cost		1,005.00
5102 · Shipping and handling		122.69
5103 · Sales Tax		85.25
5104 · Postage for Sales Deliveries	89.35	86.70
5105 · Mileage For Shipping	23.80	35.00

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through May 2018

	Jan - May 18	Jan - May 17
5106 · Supplies	230.00	69.83
5107 · Refund Out of Stock		(1.10)
Total 5000 · Cost of Goods Sold	343.15	1,403.37
Total COGS	343.15	1,403.37
Gross Profit	53,473.72	40,554.85
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6015 · Treasurer - Travel	47.25	
Total 6010 · Officer Expenses	47.25	
6020 · State Office Expenses		
6021 · Bank Fees	0.75	
6022 · Supplies	227.77	202.74
6023 · Printing and Copies	75.38	154.08
6024 · Postage	209.30	113.72
6026 · Mileage		196.00
6027 · Web site/Server	179.88	359.76
6028 · Software	612.95	567.87
6029 · State Taxes	20.00	20.00
6030 · California Taxes - SI-100's	380.00	1,640.00
6030 a · RRF-1 for Attorney General	50.00	
6031 · Disbursements to Branch	3,316.66	
6032 · SIR External Promotional		
6032 a · Advertising		861.00

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through May 2018

	<u>Jan - May 18</u>	<u>Jan - May 17</u>
6032 d. · Presidents Vidio Message		50.40
Total 6032 · SIR External Promotional		911.40
Total 6020 · State Office Expenses	5,072.69	4,165.57
Total 6000 · State Administration	5,119.94	4,165.57
6100 · Insurance		
6110 · Commercial Package	13,082.84	4,816.34
6111 · Directors and Officers	1,627.00	1,627.00
6112 · Foreign Travel Liability	2,774.00	2,774.00
6113 · Umbrella	4,340.66	1,609.00
Total 6100 · Insurance	21,824.50	10,826.34
6200 · State Committees		
6210 · State Audit Committee		
6212 · Mileage & Tolls	142.20	93.20
Total 6210 · State Audit Committee	142.20	93.20
6220 · Infosys Committee		
6221 · Lodging & Meals	98.43	62.05
6222 · Mileage & Tolls		43.20
Total 6220 · Infosys Committee	98.43	105.25
6240 · Travel Committee		
6242 · Mileage & Tolls	3.50	
Total 6240 · Travel Committee	3.50	

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Income & Expenditures Prev Year Comparison Detail
January through May 2018

	<u>Jan - May 18</u>	<u>Jan - May 17</u>
6260 · Golf Committee		
6262 · Mileage & Tolls	66.50	
Total 6260 · Golf Committee	66.50	
6270 · Bowling Committee		
6272 · Mileage & Tolls		59.90
Total 6270 · Bowling Committee		59.90
6305 · Insurance Committee		
b. · Mileage & Tolls	71.85	
Total 6305 · Insurance Committee	71.85	
6310 · Training Committee		
6311 · RD & AG		
6311 b. · Lodging & Meals	54.59	
6311 c. · Mileage & Tolls	110.85	
Total 6311 · RD & AG	165.44	
6312 · State Annual		
6312 b. · Lodging & Meals		36.91
6312 c. · Mileage & Tolls	42.00	71.10
6312 d. · Materials/Slides/Handouts		558.72
Total 6312 · State Annual	42.00	666.73
Total 6310 · Training Committee	207.44	666.73
6320 · G&M Committee		
63200 · Project 2016		
63201 · Mileage and Tolls		59.60
Total 63200 · Project 2016		59.60

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Income & Expenditures Prev Year Comparison Detail
January through May 2018

	<u>Jan - May 18</u>	<u>Jan - May 17</u>
63714 · Branch visits (SAT)		
63718 · Facilities and materials		12.89
Total 63714 · Branch visits (SAT)		<u>12.89</u>
Total 6320 · G&M Committee		72.49
6321 · Lodging & Meals		89.00
6322 · Mileage and Tolls		101.50
Total 6200 · State Committees	589.92	1,188.07
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6412 · Lodging & Meals	972.63	
6413 · Mileage & Tolls	399.65	
6414 · Materials/Slides/Handouts	49.20	
Total 6410 · BS-AG-RD Meeting	1,421.48	
6420 · State Board Meeting		
6421 · Facility Rental	430.77	
6422 · Lodging & Meals	969.98	864.76
6423 · Mileage & Tolls	844.70	955.30
Total 6420 · State Board Meeting	2,245.45	1,820.06
6430 · Annual General Meeting		
6431 · Facilities	2,500.00	
6433 · Mileage & Tolls	72.90	85.20
Total 6430 · Annual General Meeting	<u>2,572.90</u>	<u>85.20</u>
Total 6400 · State Meetings	6,239.83	1,905.26

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Income & Expenditures Prev Year Comparison Detail
January through May 2018

	<u>Jan - May 18</u>	<u>Jan - May 17</u>
6500 · Region & Branch Meetings		
6501 · Facilities	145.00	
6502 · Lodging & Meals	516.49	954.85
6503 · Mileage & Tolls	954.30	846.50
6505 · Supplies	292.09	581.82
6506 · Miscellaneous	111.64	17.98
	<hr/>	<hr/>
Total 6500 · Region & Branch Meetings	2,019.52	2,401.15
6997 · Reconciliation Discrepancies	(5.00)	
6998 · Miscellaneous	(436.25)	37.54
	<hr/>	<hr/>
Total Expense	35,352.46	20,523.93
Net Ordinary Income	18,121.26	20,030.92
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Net Income	18,121.26	20,030.92
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June 5, 2018
Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through May 2018

	Jan - May 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (Inv \$20,885.50)	20,885.50	20,885.50	
4102 · Q2 Assessment (inv \$20,624.50)	20,624.50	20,624.50	
Total 4100 · Pro Rated Assessment	41,510.00	41,510.00	
4200 · Special Donations			
4203 · AGM Assessment		3,000.00	(3,000.00)
Total 4200 · Special Donations	3,000.00	3,000.00	
4300 · Foreign Travel Fees (Rule 369)	2,657.00	1,155.85	1,501.15
4400 · Hardware Sales	774.00	625.00	149.00
4500 · Interest Inc	23.50	24.56	(1.06)
4600 · Other			
4601 · Branch closing	4,892.37	5,807.60	(915.23)
Total 4600 · Other	4,892.37	5,807.60	(915.23)
4700 · Miscellaneous	960.00	541.69	418.31
Total 4000 · Revenue	53,816.87	52,664.70	1,152.17
Total Income	53,816.87	52,664.70	1,152.17
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase		833.35	(833.35)
Total 5000 · Cost of Goods Sold	343.15	833.35	(490.20)
Total COGS	343.15	833.35	(490.20)

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through May 2018

	<u>Jan - May 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Gross Profit	53,473.72	51,831.35	1,642.37
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel		833.35	(833.35)
6012 · Vice President - Travel		312.50	(312.50)
6013 · Secretary - Travel		208.35	(208.35)
6014 · Assistant Secretary - Travel		125.00	(125.00)
6015 · Treasurer - Travel	47.25	208.35	(161.10)
6016 · Assistant Treasurer - Travel		125.00	(125.00)
6017 · Chief Admin Officer - Travel		208.35	(208.35)
Total 6010 · Officer Expenses	<u>47.25</u>	<u>2,020.90</u>	<u>(1,973.65)</u>
6020 · State Office Expenses			
6021 · Bank Fees	0.75	41.65	(40.90)
6022 · Supplies	227.77	500.00	(272.23)
6023 · Printing and Copies	75.38	166.65	(91.27)
6024 · Postage	209.30	375.00	(165.70)
6026 · Mileage		125.00	(125.00)
6030 · California Taxes - SI-100's	380.00	833.30	(453.30)
6030 a · RRF-1 for Attorney General	50.00	50.00	
6031 · Disbursements to Branch	3,316.66	3,316.66	
Total 6020 · State Office Expenses	<u>5,072.69</u>	<u>5,408.26</u>	<u>(335.57)</u>
Total 6000 · State Administration	<u>5,119.94</u>	<u>7,429.16</u>	<u>(2,309.22)</u>

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through May 2018

	Jan - May 18	Budget	\$ Over Budget
6100 · Insurance			
6110 · Commercial Package	13,082.84	13,082.84	
6111 · Directors and Officers	1,627.00	1,627.00	
6112 · Foreign Travel Liability	2,774.00	2,774.00	
6113 · Umbrella	4,340.66	4,340.66	
6100 · Insurance - Other		21,824.50	(21,824.50)
Total 6100 · Insurance	21,824.50	43,649.00	(21,824.50)
6200 · State Committees			
6210 · State Audit Committee	142.20	41.65	100.55
6220 · Infosys Committee	98.43	250.00	(151.57)
6240 · Travel Committee	3.50	104.15	(100.65)
6250 · Nominating Committee		83.30	(83.30)
6270 · Bowling Committee		166.65	(166.65)
6280 · Bocce Committee		83.30	(83.30)
6290 · Rules Committee		83.30	(83.30)
6300 · Growth & Membership Committee		250.00	(250.00)
6310 · Training Committee			
6311 · RD & AG	165.44	291.65	(126.21)
6312 · State Annual	42.00	3,166.65	(3,124.65)
Total 6310 · Training Committee	207.44	3,458.30	(3,250.86)
Total 6200 · State Committees	589.92	4,520.65	(3,930.73)

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through May 2018

	<u>Jan - May 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6400 · State Meetings			
6410 · BS-AG-RD Meeting	1,421.48	541.65	879.83
6420 · State Board Meeting	2,245.45	1,041.65	1,203.80
6430 · Annual General Meeting	<u>2,572.90</u>	<u>2,916.65</u>	<u>(343.75)</u>
Total 6400 · State Meetings	6,239.83	4,499.95	1,739.88
6500 · Region & Branch Meetings	2,019.52	5,208.30	(3,188.78)
6997 · Reconciliation Discrepancies	<u>(5.00)</u>	<u>(5.00)</u>	
Total Expense	<u>35,352.46</u>	<u>65,302.06</u>	<u>(29,949.60)</u>
Net Ordinary Income	<u>18,121.26</u>	<u>(13,470.71)</u>	<u>31,591.97</u>
Net Income	<u>18,121.26</u>	<u>(13,470.71)</u>	<u>31,591.97</u>