

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Comparison Detail
 January through March 2017

	Jan - Mar 17	Jan - Mar 16
Ordinary Income/Expense		
Income		
17Q1 · Q1 Assessment for 2017	16,463.75	0.00
5010 · Pro Rata Assessments		
5011 · Q1 Assessment (inv \$18,580.00)	2,116.25	19,053.76
Total 5010 · Pro Rata Assessments	2,116.25	19,053.76
5310 · Hardware Sales	455.50	605.00
5410 · Foreign Travel Fees (Rule 369)	364.00	140.00
5910 · Interest Inc	12.55	14.94
5990 · Uncategorized Income		
5991 · Branch closing	0.00	1,327.77
Total 5990 · Uncategorized Income	0.00	1,327.77
Total Income	19,412.05	21,141.47
Gross Profit	19,412.05	21,141.47
Expense		
5311 · Hardware Purchase		
6511 · Hardware item cost	870.00	703.20
6512 · Shipping and handling	96.16	52.00
6513 · Sales Tax	73.70	56.55
6515 · Postage for Sales Deliveries	45.90	43.85
6516 · Supplies	69.83	0.00
6517 · Mileage For Shipping	16.80	14.00
6518 · Refund Out of Stock	(1.10)	0.00
Total 5311 · Hardware Purchase	1,171.29	869.60
6000 · Insurance		
6010 · Commercial Package	4,816.34	4,271.34
6040 · Umbrella	1,609.00	1,599.66
Total 6000 · Insurance	6,425.34	5,871.00
6050 · Promotional		
60503 · Banners	0.00	229.15
60506 · Advertising	861.00	0.00
Total 6050 · Promotional	861.00	229.15
6100 · Meeting and Travel expense		
6150 · Mileage and Tolls	63.00	0.00

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6193 · State Board Meetings		
61931 · Mileage and Tolls	492.95	713.25
61932 · Lodging	209.00	56.67
61933 · Meals	109.85	435.69
61934 · Facility Rental	0.00	41.80
Total 6193 · State Board Meetings	811.80	1,247.41
6194 · Region Area and Branch Meetings		
6195 · Inductions/Awards/Meetings		
61951 · Mileage and Tolls	640.70	1,815.10
61952 · Lodging	50.00	105.97
61953 · Meals	888.85	347.40
61954 · Frames Pins etc	478.49	109.68
Total 6195 · Inductions/Awards/Meetings	2,058.04	2,378.15
61955 · Copies & Printing	85.23	69.65
61956 · Miscellaneous	17.98	153.88
Total 6194 · Region Area and Branch Meetings	2,161.25	2,601.68
6197 · Annual General Meeting		
61971 · Mileage and tolls	85.20	36.15
Total 6197 · Annual General Meeting	85.20	36.15
Total 6100 · Meeting and Travel expense	3,121.25	3,885.24
6302 · State Audit Committee		
63021 · Mileage and Tolls	93.20	291.40
Total 6302 · State Audit Committee	93.20	291.40
6370 · Committees		
6305 · Training Committee		
6196 · Branch training		
61961 · Mileage and Tolls	71.10	10.50
61963 · Meals	36.91	12.61
61964 · Facilities	0.00	71.40
61965 · Materials	558.72	0.00
Total 6196 · Branch training	666.73	94.51

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6315 · Annual Fall Training		
6316 · Mileage and tolls	0.00	165.65
6317 · Lodging	0.00	204.33
6319 · Meals	0.00	495.00
Total 6315 · Annual Fall Training	0.00	864.98
Total 6305 · Training Committee	666.73	959.49
6335 · G&M Committee		
6337 · Mileage and Tolls	94.50	0.00
6341 · Meals	89.00	0.00
6345 · Branch visits (SAT)		
6349 · Facilities and materials	12.89	0.00
Total 6345 · Branch visits (SAT)	12.89	0.00
Total 6335 · G&M Committee	230.09	445.51
6350 · Project 2016		
6351 · Mileage and Tolls	33.70	291.40
6353 · Meals	0.00	94.19
6354 · Facilities and Materials	0.00	59.92
Total 6350 · Project 2016	33.70	445.51
Total 6335 · G&M Committee	230.09	445.51
6355 · Golf Committee		
6357 · Mileage and Tolls	0.00	25.55
Total 6355 · Golf Committee	0.00	25.55
6375 · Infosys Committee		
6377 · Mileage and Tolls	43.20	128.40
Total 6375 · Infosys Committee	43.20	128.40
6380 · Budget Oversight Committee		
6382 · Mileage and Tolls	0.00	97.65
Total 6380 · Budget Oversight Committee	0.00	97.65
6385 · Travel Committee		
6387 · Mileage and Tolls	0.00	49.70
Total 6385 · Travel Committee	0.00	49.70

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6390 · Bowling Committee		
6392 · Mileage and Tolls	59.90	78.05
Total 6390 · Bowling Committee	59.90	78.05
Total 6370 · Committees	999.92	1,784.35
6400 · Administration		
6410 · Bank Charge	0.00	2.16
6430 · Printing and Copies	88.90	77.98
6440 · SI-100's	1,040.00	360.00
6450 · Supplies	144.12	333.53
6470 · Postage	86.69	223.68
6471 · Mileage for Banking and Mailing	0.00	5.25
6472 · Mileage for Officer Training	50.40	93.80
6480 · Telephone	0.00	119.98
6485 · Software	179.88	0.00
6499 · Miscellaneous	37.54	98.88
Total 6400 · Administration	1,627.53	1,315.26
66900 · Reconciliation Discrepancies	2.91	0.00
Total Expense	14,302.44	14,246.00
Net Ordinary Income	5,109.61	6,895.47
Net Income	5,109.61	6,895.47

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Ordinary Income/Expense		
Income		
17Q1 · Q1 Assessment for 2017	16,463.75	100.0%
5010 · Pro Rata Assessments		
5011 · Q1 Assessment (inv \$18,580.00)	(16,937.51)	(88.9)%
Total 5010 · Pro Rata Assessments	(16,937.51)	(88.9)%
5310 · Hardware Sales	(149.50)	(24.7)%
5410 · Foreign Travel Fees (Rule 369)	224.00	160.0%
5910 · Interest Inc	(2.39)	(16.0)%
5990 · Uncategorized Income		
5991 · Branch closing	(1,327.77)	(100.0)%
Total 5990 · Uncategorized Income	(1,327.77)	(100.0)%
Total Income	(1,729.42)	(8.2)%
Gross Profit	(1,729.42)	(8.2)%
Expense		
5311 · Hardware Purchase		
6511 · Hardware item cost	166.80	23.7%
6512 · Shipping and handling	44.16	84.9%
6513 · Sales Tax	17.15	30.3%
6515 · Postage for Sales Deliveries	2.05	4.7%
6516 · Supplies	69.83	100.0%
6517 · Mileage For Shipping	2.80	20.0%
6518 · Refund Out of Stock	(1.10)	(100.0)%
Total 5311 · Hardware Purchase	301.69	34.7%
6000 · Insurance		
6010 · Commercial Package	545.00	12.8%
6040 · Umbrella	9.34	0.6%
Total 6000 · Insurance	554.34	9.4%
6050 · Promotional		
60503 · Banners	(229.15)	(100.0)%
60506 · Advertising	861.00	100.0%
Total 6050 · Promotional	631.85	275.7%
6100 · Meeting and Travel expense		
6150 · Mileage and Tolls	63.00	100.0%

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6193 · State Board Meetings		
61931 · Mileage and Tolls	(220.30)	(30.9)%
61932 · Lodging	152.33	268.8%
61933 · Meals	(325.84)	(74.8)%
61934 · Facility Rental	(41.80)	(100.0)%
Total 6193 · State Board Meetings	(435.61)	(34.9)%
6194 · Region Area and Branch Meetings		
6195 · Inductions/Awards/Meetings		
61951 · Mileage and Tolls	(1,174.40)	(64.7)%
61952 · Lodging	(55.97)	(52.8)%
61953 · Meals	541.45	155.9%
61954 · Frames Pins etc	368.81	336.3%
Total 6195 · Inductions/Awards/Meetings	(320.11)	(13.5)%
61955 · Copies & Printing	15.58	22.4%
61956 · Miscellaneous	(135.90)	(88.3)%
Total 6194 · Region Area and Branch Meetings	(440.43)	(16.9)%
6197 · Annual General Meeting		
61971 · Mileage and tolls	49.05	135.7%
Total 6197 · Annual General Meeting	49.05	135.7%
Total 6100 · Meeting and Travel expense	(763.99)	(19.7)%
6302 · State Audit Committee		
63021 · Mileage and Tolls	(198.20)	(68.0)%
Total 6302 · State Audit Committee	(198.20)	(68.0)%
6370 · Committees		
6305 · Training Committee		
6196 · Branch training		
61961 · Mileage and Tolls	60.60	577.1%
61963 · Meals	24.30	192.7%
61964 · Facilities	(71.40)	(100.0)%
61965 · Materials	558.72	100.0%
Total 6196 · Branch training	572.22	605.5%

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6315 · Annual Fall Training		
6316 · Mileage and tolls	(165.65)	(100.0)%
6317 · Lodging	(204.33)	(100.0)%
6319 · Meals	(495.00)	(100.0)%
Total 6315 · Annual Fall Training	(864.98)	(100.0)%
Total 6305 · Training Committee	(292.76)	(30.5)%
6335 · G&M Committee		
6337 · Mileage and Tolls	94.50	100.0%
6341 · Meals	89.00	100.0%
6345 · Branch visits (SAT)		
6349 · Facilities and materials	12.89	100.0%
Total 6345 · Branch visits (SAT)	12.89	100.0%
6350 · Project 2016		
6351 · Mileage and Tolls	(257.70)	(88.4)%
6353 · Meals	(94.19)	(100.0)%
6354 · Facilities and Materials	(59.92)	(100.0)%
Total 6350 · Project 2016	(411.81)	(92.4)%
Total 6335 · G&M Committee	(215.42)	(48.4)%
6355 · Golf Committee		
6357 · Mileage and Tolls	(25.55)	(100.0)%
Total 6355 · Golf Committee	(25.55)	(100.0)%
6375 · Infosys Committee		
6377 · Mileage and Tolls	(85.20)	(66.4)%
Total 6375 · Infosys Committee	(85.20)	(66.4)%
6380 · Budget Oversight Committee		
6382 · Mileage and Tolls	(97.65)	(100.0)%
Total 6380 · Budget Oversight Committee	(97.65)	(100.0)%
6385 · Travel Committee		
6387 · Mileage and Tolls	(49.70)	(100.0)%
Total 6385 · Travel Committee	(49.70)	(100.0)%

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	<u>\$ Change</u>	<u>% Change</u>
6390 · Bowling Committee		
6392 · Mileage and Tolls	(18.15)	(23.3)%
Total 6390 · Bowling Committee	(18.15)	(23.3)%
Total 6370 · Committees	(784.43)	(44.0)%
6400 · Administration		
6410 · Bank Charge	(2.16)	(100.0)%
6430 · Printing and Copies	10.92	14.0%
6440 · SI-100's	680.00	188.9%
6450 · Supplies	(189.41)	(56.8)%
6470 · Postage	(136.99)	(61.2)%
6471 · Mileage for Banking and Mailing	(5.25)	(100.0)%
6472 · Mileage for Officer Training	(43.40)	(46.3)%
6480 · Telephone	(119.98)	(100.0)%
6485 · Software	179.88	100.0%
6499 · Miscellaneous	(61.34)	(62.0)%
Total 6400 · Administration	312.27	23.7%
66900 · Reconciliation Discrepancies	2.91	100.0%
Total Expense	56.44	0.4%
Net Ordinary Income	(1,785.86)	(25.9)%
Net Income	<u>(1,785.86)</u>	<u>(25.9)%</u>