

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/ Month Comparison
March 2017

	Mar 17	Mar 16	\$ Change
Ordinary Income/Expense			
Income			
5310 · Hardware Sales	165.50	90.00	75.50
5910 · Interest Inc	4.28	0.84	3.44
Total Income	169.78	90.84	78.94
Gross Profit	169.78	90.84	78.94
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	435.00	135.00	300.00
6512 · Shipping and handling	48.08	0.00	48.08
6513 · Sales Tax	36.30	8.25	28.05
6515 · Postage for Sales Deliveries	20.81	16.29	4.52
6516 · Supplies	69.83	0.00	69.83
6517 · Mileage For Shipping	8.40	5.60	2.80
6518 · Refund Out of Stock	(1.10)	0.00	(1.10)
Total 5311 · Hardware Purchase	617.32	165.14	452.18
6050 · Promotional			
60503 · Banners	0.00	229.15	(229.15)
60506 · Advertising	861.00	0.00	861.00
Total 6050 · Promotional	861.00	229.15	631.85
6100 · Meeting and Travel expense			
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	295.60	644.14	(348.54)
61953 · Meals	102.27	225.90	(123.63)
61954 · Frames Pins etc	21.85	0.00	21.85
Total 6195 · Inductions/Awards/Meetings	419.72	870.04	(450.32)
61955 · Copies & Printing	85.23	10.00	75.23
61956 · Miscellaneous	17.98	0.00	17.98
Total 6194 · Region Area and Branch Meetings	522.93	880.04	(357.11)
Total 6100 · Meeting and Travel expense	522.93	880.04	(357.11)
6302 · State Audit Committee			
63021 · Mileage and Tolls	0.00	291.40	(291.40)
Total 6302 · State Audit Committee	0.00	291.40	(291.40)

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6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	71.10	0.00	71.10
61963 · Meals	36.91	0.00	36.91
61965 · Materials	558.72	0.00	558.72
Total 6196 · Branch training	<u>666.73</u>	<u>0.00</u>	<u>666.73</u>
Total 6305 · Training Committee	666.73	0.00	666.73
6335 · G&M Committee			
6337 · Mileage and Tolls	41.30	0.00	41.30
6350 · Project 2016			
6351 · Mileage and Tolls	0.00	202.85	(202.85)
6353 · Meals	0.00	94.19	(94.19)
6354 · Facilities and Materials	0.00	59.92	(59.92)
Total 6350 · Project 2016	<u>0.00</u>	<u>356.96</u>	<u>(356.96)</u>
Total 6335 · G&M Committee	41.30	356.96	(315.66)
6375 · Infosys Committee			
6377 · Mileage and Tolls	0.00	42.00	(42.00)
Total 6375 · Infosys Committee	0.00	42.00	(42.00)
6385 · Travel Committee			
6387 · Mileage and Tolls	0.00	49.70	(49.70)
Total 6385 · Travel Committee	<u>0.00</u>	<u>49.70</u>	<u>(49.70)</u>
Total 6370 · Committees	708.03	448.66	259.37
6400 · Administration			
6430 · Printing and Copies	50.00	0.00	50.00
6440 · SI-100's	420.00	320.00	100.00
6450 · Supplies	28.13	79.68	(51.55)
6470 · Postage	18.69	49.00	(30.31)
6472 · Mileage for Officer Training	0.00	45.50	(45.50)
6485 · Software	179.88	0.00	179.88
6499 · Miscellaneous	0.00	57.45	(57.45)
Total 6400 · Administration	<u>696.70</u>	<u>551.63</u>	<u>145.07</u>

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April 1, 2017

Cash Basis

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66900 · Reconciliation Discrepancies	(438.34)	0.00	(438.34)
Total Expense	2,967.64	2,566.02	401.62
Net Ordinary Income	(2,797.86)	(2,475.18)	(322.68)
Net Income	<u>(2,797.86)</u>	<u>(2,475.18)</u>	<u>(322.68)</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/ Month Comparison
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	% Change
Ordinary Income/Expense	
Income	
5310 · Hardware Sales	83.9%
5910 · Interest Inc	409.5%
Total Income	86.9%
Gross Profit	86.9%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	222.2%
6512 · Shipping and handling	100.0%
6513 · Sales Tax	340.0%
6515 · Postage for Sales Deliveries	27.8%
6516 · Supplies	100.0%
6517 · Mileage For Shipping	50.0%
6518 · Refund Out of Stock	(100.0)%
Total 5311 · Hardware Purchase	273.8%
6050 · Promotional	
60503 · Banners	(100.0)%
60506 · Advertising	100.0%
Total 6050 · Promotional	275.7%
6100 · Meeting and Travel expense	
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	(54.1)%
61953 · Meals	(54.7)%
61954 · Frames Pins etc	100.0%
Total 6195 · Inductions/Awards/Meetings	(51.8)%
61955 · Copies & Printing	752.3%
61956 · Miscellaneous	100.0%
Total 6194 · Region Area and Branch Meetings	(40.6)%
Total 6100 · Meeting and Travel expense	(40.6)%
6302 · State Audit Committee	
63021 · Mileage and Tolls	(100.0)%
Total 6302 · State Audit Committee	(100.0)%

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6370 · Committees	
6305 · Training Committee	
6196 · Branch training	
61961 · Mileage and Tolls	100.0%
61963 · Meals	100.0%
61965 · Materials	100.0%
Total 6196 · Branch training	100.0%
Total 6305 · Training Committee	100.0%
6335 · G&M Committee	
6337 · Mileage and Tolls	100.0%
6350 · Project 2016	
6351 · Mileage and Tolls	(100.0)%
6353 · Meals	(100.0)%
6354 · Facilities and Materials	(100.0)%
Total 6350 · Project 2016	(100.0)%
Total 6335 · G&M Committee	(88.4)%
6375 · Infosys Committee	
6377 · Mileage and Tolls	(100.0)%
Total 6375 · Infosys Committee	(100.0)%
6385 · Travel Committee	
6387 · Mileage and Tolls	(100.0)%
Total 6385 · Travel Committee	(100.0)%
Total 6370 · Committees	57.8%
6400 · Administration	
6430 · Printing and Copies	100.0%
6440 · SI-100's	31.3%
6450 · Supplies	(64.7)%
6470 · Postage	(61.9)%
6472 · Mileage for Officer Training	(100.0)%
6485 · Software	100.0%
6499 · Miscellaneous	(100.0)%
Total 6400 · Administration	26.3%

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	<u>% Change</u>
66900 · Reconciliation Discrepancies	(100.0)%
Total Expense	15.7%
Net Ordinary Income	(13.0)%
Net Income	<u>(13.0)%</u>